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# Defining the Conditions of Human-AI Companionship for Ethically Tempting Jobs – The Case of Top Executive Management

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# Challenges and opportunities



## Social isolation, lack of social support and perceived loneliness are increasingly threatening modern societies

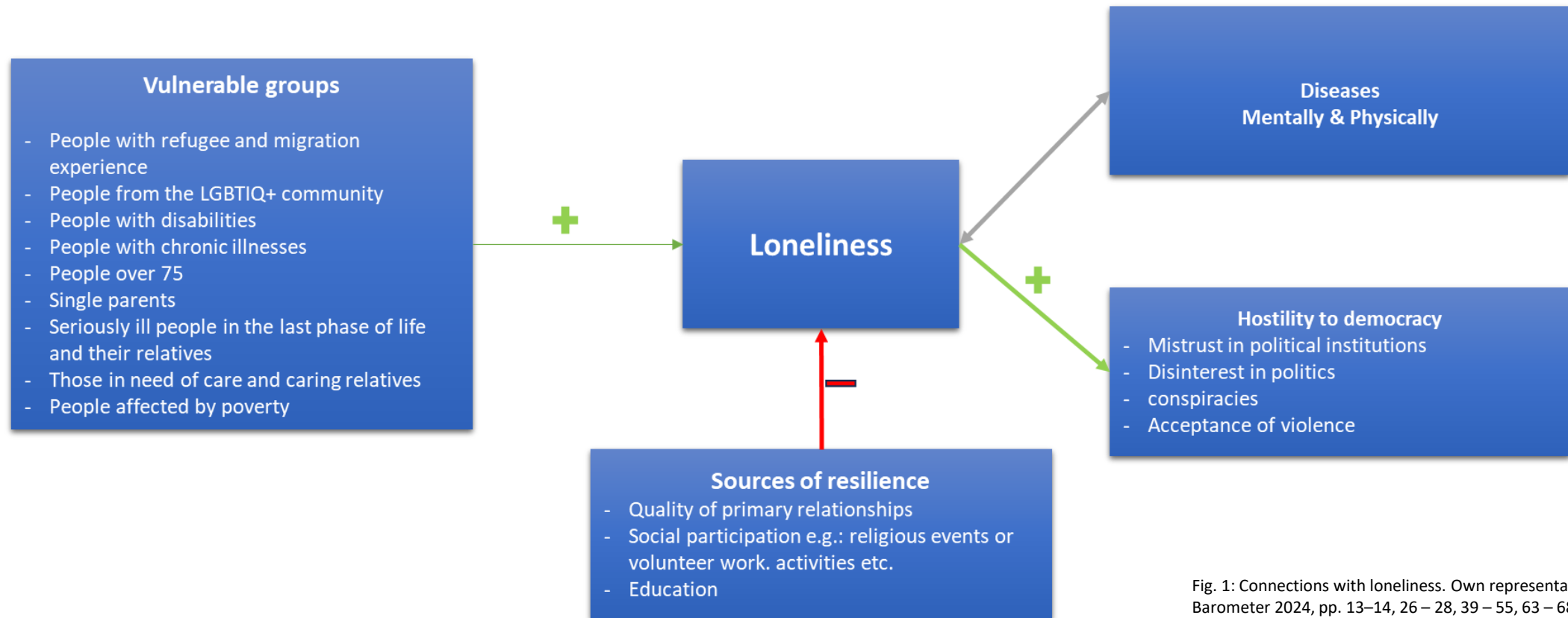


Fig. 1: Connections with loneliness. Own representation; see Loneliness Barometer 2024, pp. 13–14, 26 – 28, 39 – 55, 63 – 68.

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## Top executive management as an overseen and under-researched group of the lonely and peerless?!

### Often socially isolated

- Refers to the objective isolation of an individual
- Operationalization via the number of friends, the size of the social network or the frequency of social interactions (Luhmann, 2022)

### Often peerless

- Describes a specific aspect of social isolation referring to a lack of high-quality social relations
- Highlights the opportunity that peers can give critical and constructive feedback
- Currently, still relatively undefined construct



### Often report a state of loneliness

- a subjective state
- arises from a deficit in social relationships and is experienced as unpleasant (Luhmann, 2022)
- Can be the cause of **serious negative psychophysiological consequences** (Luhmann, 2022)

→ **may ultimately lead to abnorm and/or unethical behavior (ethical failures)**

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## TEM – peerless and lonely in ethically tempting jobs

### Conditions of TEM decision making:

- Time pressure
- Uncertainty
- High risk
- High stakes
- Ultimate
- Insufficient information
- Large scope of consequences
- **High accountability of single actor**



### Conditions of TEM decision makers:

- Strong Career Motives
  - **Peerless**
  - Powerful
- High need for cognition
  - Stressed
  - Emotional
  - Accountable
  - Vulnerable
  - **Lonely**

**= high risk of (E)EF (epic ethical failure)**



## Challenge: Increasing number of (E)EFs

Despite various controlling measures for TEM

- advisory boards
- reporting standards
- compliance regulations
- 360 degree feedback
- ....

- leadership training
- coaching
- mentoring
- career counseling
- job crafting etc.

## Why?

- Every step in career fosters loss of social support
- Systematic and systemic reduction of critical peers
- Tolerated dark patterns of leadership
- History of just noticeable differences in personality and behavior towards manager derailment

### Purdue Pharma Is Dissolved and Sacklers Pay \$4.5 Billion to Settle Opioid Claims

The ruling in bankruptcy court caps a long legal battle over the fate of a company accused of fueling the opioid epidemic and the family that owns it.

Source: The New York Times, 2021



Source: BTC-Echo, 2022

### The Collapse of FTX: What Went Wrong With the Crypto Exchange?

Table of Contents  
What Happened to FTX?  
A Sequence of Events  
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History of FTX  
The Future of FTX

by NATHAN REIFF Updated September 09, 2024  
Reviewed by ERICA BASORE  
Fact checked by YIKKI VELASQUEZ  
The swift demise of cryptocurrency exchange FTX in 2022 had damaging domino effects on the cryptocurrency industry, sparking widespread mistrust among the public and toppling cryptocurrency services that did business with it. At the time, FTX was the third-largest crypto exchange, widely regarded as one of the prime players in the space. Its sudden collapse not only shocked the market but also shook the very foundation of the crypto industry, revealing major vulnerabilities in what investors perceived as a promising and robust ecosystem.

Source: Investopedia, 2023



Source: RND, 2021

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## Opportunity: Human-AI Companionship for Ethically Tempting Jobs



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# Our project vision





## Political frameworks for combating loneliness



- Great Britain 2018: World's first strategy against loneliness
  - Raising public awareness
  - Promoting sustainable change
  - Improving the knowledge base



- Netherlands 2018: „United Against Loneliness“ Program
  - Raising public awareness
  - Local coalitions: targeted coordination
  - National coalitions: collaboration between civil society organizations, companies and experts



- Germany 2022: Strategy against loneliness
  - Raising public awareness
  - Strengthen knowledge
  - Strengthen practice
  - Act across departments
  - support people
  - Competence network loneliness

Fig. 5: Measures to combat loneliness in Great Britain, the Netherlands and Germany. Own representation; see BMFSFJ 2023.

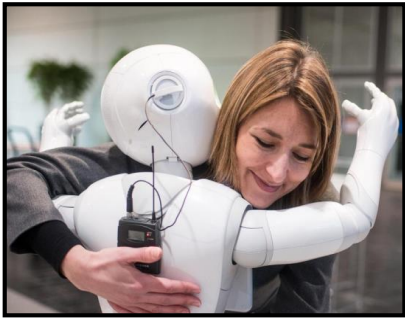
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# AI is already enabling various approaches to securing social inclusion, social support and virtual companionship for vulnerable groups



AI enables virtual or artificial companions that

- are physically near,
- communicate in a human-like way,
- build emotional connections,
- reflect feelings of companionship,
- provide feedback and
- can offer support.

Design of virtual assistants or virtual companions considers

- natural/biophilic features,
- adaptability,
- proactivity and reciprocity,
- transparency, privacy and ethics,
- relationship and
- touching people's sense of touches.

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## Our project vision

1. Understanding the conditions of Human-AI Companionship for ethically tempting jobs – The case of top executive management
2. Designing AI Agents for Human-AI Companionship

Ultimately supporting TEM in  
ethically tempting decision making  
→ less (E)EFs



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# Project timeline: achievements, goals and future directions



## Achievements

- Problematizing literature review on AI-based social support (no research beyond traditionally vulnerable groups; elderly, people with refugee and migration experience, people with disabilities, single parents etc.)
- Qualitative interviews with TEM: defining conditions of technology acceptance, trust, interaction, collaboration
- Setting up an extended lab infrastructure for experimental research (wearable sensors EEG, ECG etc.)
- Prototyping an AI toolbox (SNAP) to process and synchronize heterogeneous data sources in order to model and train algorithms for just noticeable behavioral differences in every day life
- Adjusting an android based App for neuro-feedback from wearable sensors (SPICA) for vertical integration of different biophysical data signals



Position	Branche	
1 CEO	Soziales Unternehmen	> 100 Mitarbeiter
2 CEO	Versicherungs- und Schadenregulierung	> 100 Mitarbeiter
3 CEO	Technische Dienstleistungen	> 300 Mitarbeiter
4 CFO (teilzeitig)	Internationales Luftfahrtunternehmen	> 1000 Mitarbeiter
5 CFO	Internationales Softwareunternehmen	> 1000 Mitarbeiter
6 CIO (Vizepräsident)	Logistik- und Güterverkehrsunternehmen	> 1000 Mitarbeiter
7 CEO	Mittelständisches Softwareunternehmen	> 100 Mitarbeiter
8 Area Manager	Energiesektor	> 1000 Mitarbeiter



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## Needs and goals

- Extending the research network  
→ open invitation to join the team
- Establishing expert panel  
→ open invitation for a heterogenous group of experts for moderated focus group discussions
- Prototyping a modular virtual companionship tool based on wearable technologies for TEM  
→ open invitation to engage in various stages of the design process (technical, ethical, human, ...)
- Testing a modular virtual companionship tool based on wearable technologies for TEM  
→ open invitation to engage in laboratory (field) experiments
- Finding additional partners in practice  
→ open invitation to forward the project vision to TEM, AI/digitalization officers, ...



## Future directions

- AI based horizontal and vertical integration of wearable data
- Development and testing of modular AI-companionship-solutions for ethically tempting jobs
  - Experimental research
  - Field research
- Predicting unseen/unnoticed changes towards unethical behavior
  - Adjusting algorithms → customizable, trustworthy
- Collaborative decision making beyond individual data
- Collecting individual data on team level in different situations
- Extending the scope of research and application on ethically tempting jobs beyond TEM

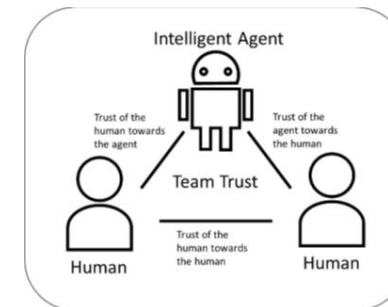


Fig: Possible trust relationships in human-agent-teams (Ulfert & Georganta, 2020).

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# Our expertise in the field



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## The researcher team

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Work-Systems Design / AI



Leadership / AI



Human – Autonomy Teaming



Organizational Behavior / AI



Neurotechnology / Mashine Learning

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